

2023 Impact Report











# Dear Friends,

# Thank you for being an integral part of the ASC journey in 2023!

Your support has helped us get to where we stand today, and for that, I am sincerely grateful.

This year, we embarked on a new chapter, guided by our strategic plan. Together, we achieved significant milestones, setting the stage for future growth and expansion.

#### Some of the highlights from 2023 were:

- » Being named one of **Newsweek's** best summer camps in America.
- » Winning the Recognize Good **Ethics in Business** Award, Nonprofit category.
- » Being named **Austin BUILT's** first ever charity partner.
- » Installing air conditioning in the cabins at our Lake Travis camp, allowing our campers and counselors to get much needed rest.
- » Outfitting the Zilker Lodge with top-notch soundproofing, creating a more inclusive environment for campers and staff with auditory sensitivities.
- » Breaking ground on the Garrison Lodge at Lake Travis camp, providing essential space for our staff.

Our summer camp program achieved some impressive results around camper retention and early departures from camp, both of which I'm excited for you to read about in this report.

If you know us then you know we aren't sitting idle in 2024. Keep an eye out for incredible expansion opportunities in the near future. We have big plans to serve more campers in a meaningful way, bringing the magic of overnight camp to more deserving kids in our community.

Please take a few moments to enjoy all that we achieved together in our 2023 Impact Report.

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# Our Mission

ASC provides the magic of overnight camp without the barrier of cost.

# Our Vision

We envision a world where all children have a place to grow, connect, and explore.

# We Value

Action + Authenticity
Compassion + Connection
Exploration + Fun + Growth



# Who We Serve

# Ages



14%

**15**%

16% llyo

13%

14% 13yo

11% 14yo

**6**% 15yo

### Counties



4% Undisclosed **5**% Hays **5**% Other

16% Williamson **66**% Travis

(Includes Bell, Blanco, Caldwell, Guadalupe, Harris, and Milam counties)

## **Ethnicity**



10% Multiracial 14% White

32% Black/African American 39% Hispanic, Latino, Spanish

1% Other (Includes Asian, Middle Eastern, Hawaiian, and American Indian or Alaskan Native)

# 515 Total Campers

# **Survey Responses**

of campers reported feeling welcomed and supported

of camper families reported their 88% child's experience helped them be more curious, inquisitive, and excited to learn new things

formerly in foster care

currently in foster care

qualify for free or reduced school lunch

66

# Camp is a place where I can have fun and explore new things.

I also get to meet new people and build new friendships with my cabin mates. Some activities I always look forward to when going to camp are swimming, arts and crafts and playing sports.

ASC Camper



# Summer Camp The magic in action!















# Fun Facts from Camp

1:5

counselor to camper ratio

18.3K meals served 400

rope course climbers

84

special events

**54** 

choice activities offered

515

total campers







# Camp Stats

Trends worth talking about!



Camper no-show rate dropped to 1.9% in 2023 from 23% in 2021.



Early departures due to behavior or homesickness dropped to 9% in 2023 from 15% in 2022.



Camper retention increased to 55% in 2023 from 42%, with an ambitious goal of 75% by 2025.



18% of summer staff
were past
ASC campers.



# Family Programming Makes Summer Camp stronger!



Families reported an increased feeling of trust with ASC and its programmatic staff

Families reported ASC built a space where they felt their feelings were validated and their opinions about ASC were heard and valued

Family program attendees

Family program events

# Counselor-in-Training Making memories that matter.

My name is **Marbe Clark** and I am 16 years old. I have been coming to Austin Sunshine Camps (ASC) for 9 years. Yes, I started coming here when I was 7 years old and I haven't left! When I am not at camp, I enjoy reading, dancing, playing volleyball, cooking, and doing makeup.

The staff strongly encouraged me to try new things that initially seemed scary to me. I have no doubt that their kind and caring approach are what made me feel less scared and open to try things I never would have before.

Each summer I learned more and met so many new people. I shared these experiences with my friends and classmates in hopes they would be inspired to experience the magic of ASC. I also promised myself that one day I would become a Counselor in Training (CIT), and then a counselor. I wanted to have an impact on kids' lives in the same way my counselors impacted my life.

"My experience as a camper at ASC was honestly the best and most memorable experience I've ever had." - Marbe Clark

I spent this past summer at Austin Sunshine Camps as a CIT. As a CIT, I get to make bonds with every camper and have them look up to me which feels really good. I get to shape camper's experiences.

I am grateful for the opportunity to be part of a safe space where kids can grow, and leave camp a better and stronger person than when they arrived. This is why most campers come back year after year. They are excited to experience more growth and make new friends.

To all of the ASC stakeholders, thank you for helping to guide me toward decisions that will positively impact my community. I can't wait to be a part of many more blessings at ASC.

Thank You!

Marbe Clark, Current CIT and Past Camper

77% retention rate from 2022

31 total CITs



Our Volunteers

volunteers
served 10+ hours

summer camp volunteers

volunteer shifts filled

5 6 0 1 hours served





66

# Milan could not have returned any happier.

I wanted to give a big thank you to all the counselors, volunteers and camp directors who cared for our children during their camp session. Thank you again for the opportunity that was given to my kiddo to experience home away from home and meet new friends.

- ASC Parent

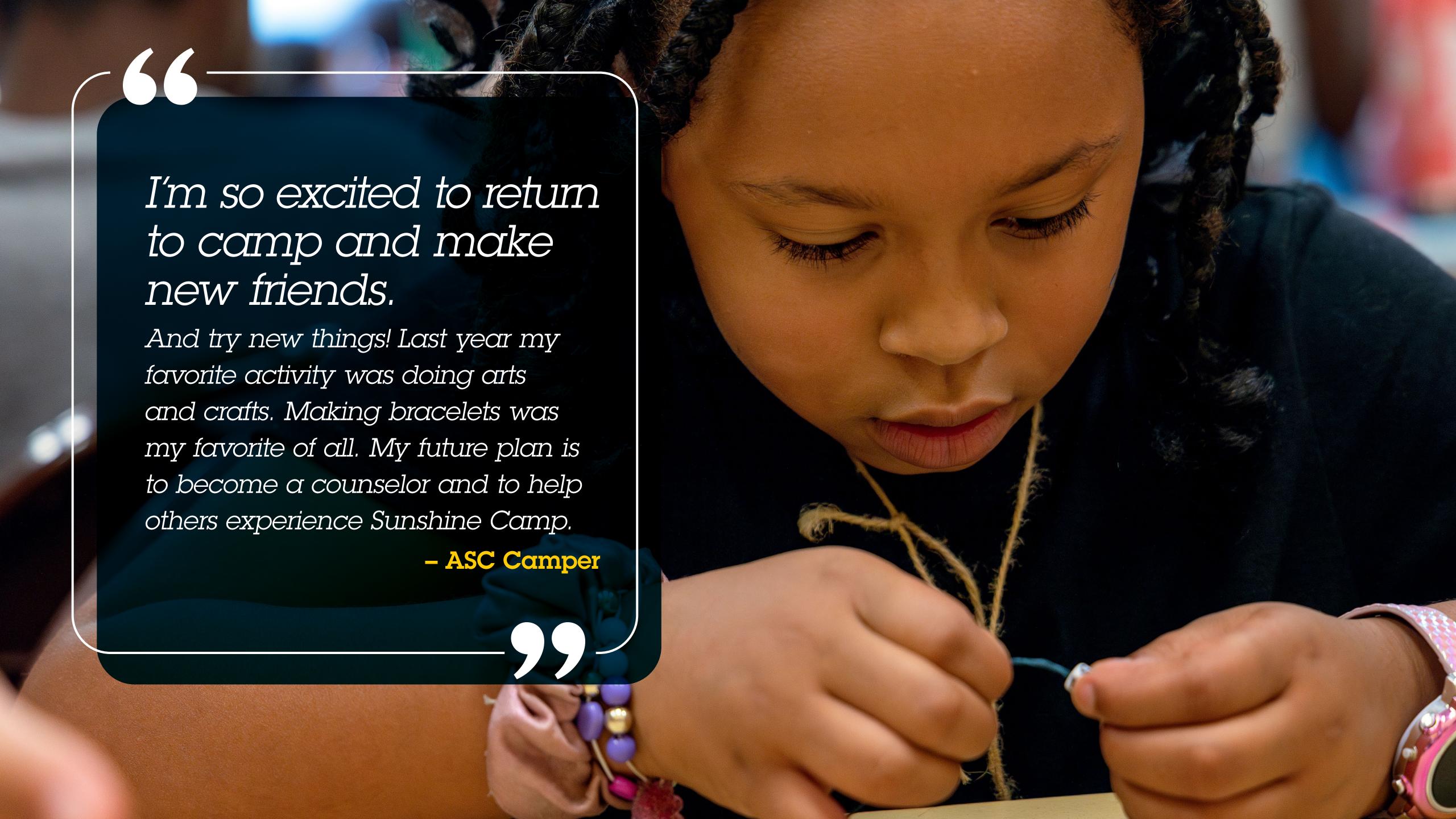
# Garrison Lodge

Exciting progress is being made on the Garrison Lodge, slated to be completed in time for Summer 2024 at our Lake Travis camp! The Garrison Lodge will provide much needed space for our Lake Travis Camp Director to live in during the summer as well as office and meeting space for our team.

# We are eternally grateful for the support from:

Lila Brolsma, Tim Brown, William Davies, William Tyler, Bruce and Sharon Walker, the Garrison Family Foundation, the Northwest Sertoma Club of Austin, SKYBECK Construction, IE2 Construction, Land Strategies Inc., Capital Project Management, and ASC staff *for funding this project*.





# Financials

### Statement of Financial Position

### **ASSETS**

#### **Current Assets**

TOTAL CURRENT ASSETS	\$1,335,501.78
Other Current Assets	\$18,677.84
Accounts Receivable	\$201,337.03
Checking/Savings	\$1,115,486.91

#### **Fixed Assets**

**TOTAL ASSETS** 

Buil	ding & Improvements - 2	Zilker \$	4,122,255.53
Buil	ding & Improvements - I	ake Travis	\$773,378.40
Equ	ipment		\$621,512.15
Auto	omobiles		\$44,744.53
Futu	ure Leasehold Rights		\$540,224.00
Con	struction in Progress		\$79,082.84
Gai	n (Loss) on Sale of Fixed	Assets	(\$14,000.00)
Acc	umulated Depreciation	(\$	1,335,657.05)
TOT	AL FIXED ASSETS	\$4	4,831,540.40
COTA	L ASSETS	\$6	,167,042.18

### LIABILITIES & EQUITY

#### Liabilities

TOTAL CURRENT LIABILITIES	\$90,649.22
Other Current Liabilities	\$56,683.90
Credit Cards	\$650.23
Accounts Payable	\$33,315.09

### **Equity**

TOTAL EQUITY	\$6,076,392.96
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### TOTAL

\$6,167,042.18 LIABILITIES & EQUITY

### **INCOME & EXPENSE**

#### Income

Individual Giving	\$725,769.88
Special Events	\$233,960.95
Grants	\$334,869.40
Corporate	\$63,598.76
Capital Improvements	\$47,500.00
Other Income	\$20,700.97
Interest Income	\$10,977.64
In-Kind Donations	\$79,337.87
TOTAL INCOME	\$1,774,088.67
Expense	
TOTAL EXPENSE	\$1,833,732,58

TOTAL EXPENSE	\$1,833,732.58	
NET INCOME	/¢50 6/12 01\	



### **Board of Directors**

PRESIDENT Patrick Olson Hal Williams **PAST PRESIDENT** Jasen Wallace\* PRESIDENT-ELECT Sam LeFebre\* **SECRETARY TREASURER** Michael Mischloney Marc McCann\* CHIEF OF STAFF Brad Baker\* VICE PRESIDENT OF RECRUITMENT Phil Doughtie\* VICE PRESIDENT OF DEVELOPMENT Sam Dowd\* **VICE PRESIDENT OF ALUMNI** Alex Garcia **VICE PRESIDENT OF SPECIAL EVENTS** VICE PRESIDENT OF SOCIAL EVENTS Kyle Quick VICE PRESIDENT OF OPERATIONS Austin Reichert\* David Roberts VICE PRESIDENT OF MEMBERSHIP

# Thanks to the 700+ donors

who supported the 2023 YMBL Individual Fundraising Campaign.

Thanks to your support,

YMBL raised

over \$360,000!

### 2023 YMBL Members

Christopher Abrami Ben Aldridge Landon Alford\* Andrew Allen Jordan Allen\* Daniel Alvarez Brennan Angel Brian Aslin Maxwell Atherton\* Stephen Austin Brad Baker\* Michael Banta Brandon Bassinger\* Keislyn Bates Brock Blanton Christian Boddy\* DiMitri Bowie\* Nicholas Bowman Nathan Broad\* Andrew Brown Taylor Brown\* John Burkhalter Andrew Burns Austin Burton Daniel Bushland Nick Buttiglieri Luke Byars Michael Caccamo Dillion Canizales\* Blake Carter Reed Clemons\* Joshua Cohen Declan Cole Makonnen Collier Cameron Collins Nicholas Constable

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\*YMBL members who raised

\$1500+ through YMBL

Peer-to-Peer Fundraising

### Sunshine and Campfire Keepers

GIFT OF \$5.000+

Rodger and Tracy Anderson

Josh Dent

Jeffrey Dochen

Dennis and Lori Donley

Kurt Lemke

Rick Aberle Adam and Phil Loewy

Adam Nyer

Dan Rutledge\* and Erin O'Malley

GIFT OF \$1,500+

Tommy Azopardi

James and Michelle Baker

James Brinkman

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Nad Elias

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Jasen and Brandi Jo Wallace\*

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Brian and Casey White

Lynn Whitten Hal Williams\*

Matthew Wills and Maddie Friedman

Nolan Woyner

# Thank you to our Keepers

for providing sustainable funding to support the magic of ASC.

## Grants and Donations of \$5,000+

GIFT OF \$20K+

Anonymous

Anonymous

Garrison Family Foundation

H-E-B

Harry E and Eda L Montandon Charitable Trust

Patty and Joe Rotunda Charitable Trust

Simmons First Foundation

SKYBECK Construction

The Moody Foundation

Gabriella and Jasper Weir

AdAction Interactive LLC

Alice Kleberg Reynolds Meyer Foundation

AM Technical Solutions

Austin Sunshine Foundation

Bryan Brown

J. Tim Brown

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ECG Foundation

Georgia B. Lucas Grant Fund

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IE2

Netspend

Pacey Family Foundation

Patagonia

Rachael and Ben Vaughan Foundation

Daniel Roth

Rozar Family Foundation

RWH Foundation

Seawell Elam Foundation

Stahl Family Foundation

Stanley Steemer International, Inc

The Little Longhorn

The Prairie Foundation

Tomlinson's

Topfer Family Foundation

Mat Weiss

William Knox Holt Foundation



### 2023 Rental Clients

Ahura AI

AISD

Alkire Family

Alpha Gamma Delta Tx State

Women Leaders

App Growth Summit

Audubon Texas - National Audubon

Society

Austin Chapter of Jack and Jill of

America, Inc.

Austin Parks Foundation

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Central Texas Academy of General

Dentistry

CG & S Design-Build

COA Watershed Protection Dept.

CPM Texas

Cub Scouts Pack 66

Datum Engineers

Dell Childrens Resilency Center

Delta Sigma Phi Texas A&M

Digital Turbine

DroneSense

East Communities YMCA

Evergreen Church of Austin

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Hema Mullur and Brian Ashton

Hill Country Conservancy

Human Rights Campaign

I Live Here I Give Here

Jacob Pallathra

JMC

Jordan Shaughnessy

LASA Football Booster Club

LeMond Family

Levitan Family

Make-A-Wish Central and South Texas

McKeon Family

NARI

O. Henry Middle School PTA

Ratcliff Family

Redd's Table

San Jose Catholic Church

Seminary of the Southwest

Sierra and Chandler Ludwick

Sigma Phi Lambda UT

Skybeck

St. John's School

Students Expanding Austin Literacy

STUMO UT

Susan Coakley

Texas Physical Therapy Specialist

Texas Spirits

Texas Water Safety Coalition

The Bingham Group, LLC

The Goodkind Company

The Little Longhorn

The Women of Austin Foundation

Undergraduate Korean Association

University of Wisconsin-Madison

Weatherford Family

Whole Earth Provision Co.

Wonders & Worries

Young Life West Austin

212 Catalyst

Alpha Xi Delta Tx State

Ann Richards School for Young

Austin Apartment Association

Austin Young Life

Chabad of South Austin

CS DISCO

Cynthia Anderson

Dell Ascension - Adult Cystic Fibrosis

Center of Central Texas

FMP Wealth Advisers

GLS

Highland Park PTA

JE Dunn Construction

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Laura and Rich Martinez

McCallum Blue Brigade McCallum High School

Meanwhile Brewing Co

Paula Aaronson

Red Rocks Church Austin

St. David's Episcopal Church

StepOutside

Texas Parks and Wildlife Foundation

Texas Wesley

Therapy Austin

University of Texas at Austin

Austin Chapter

Vital Farms

WGI

Whole Foods Market Will and Wendy Smith

Young Life Texas State

Young Women's Alliance

## Special Events Committee Members

#### **AUSTIN BUILT**

#### 2023 EXECUTIVE COMMITTEE

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Patrick Froelich

Josie Janssen

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Sydney Cardenas
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Andres Contreras
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Cece Flynn
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Chris Miller
Kyle Quick
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Dan Rutledge
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Stehen Grant
Brian White
JP Kosub
Nathan Martizen

Nathan Martizer
Nick Buttiglieri
Nico Gayle
Phil Doughtie
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Andres Contreras

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Cameron Fry
Derrick Gastinger
Cole Strevey
Bradley Ratcliff
Daniel Laden
Will Rollo
Weston Keenan
Connor Nemetz

Max Atherton

# Thanks to our Special Events Committee Members

whose support made all of our 2023 events a success!



# Program Partners

Alissa Magrum

Alpha 180

ASC @ UT

ASC@TXST

Austin Angels

Austin Aquarium

Austin Cruz

Barton Springs

Beat4Beat

Billy Atkins

Candlelight Ranch

Central Texas Food Bank

Central Texas Table of Grace

Crux Climbing Center Foster Village Austin

Gel Blasters

HEB

Hill Country Conservancy

Holiday Helpers from Casis Elementary

Indiana University: O'Neill School of Public

and Environmental Affairs

Integral Care

Keep Austin Beautiful

Keep Lago Vista Beautiful

Lago Vista Women's Club

LCRA

Legacy Ranch Kids

Linus Connection

Lucky Rabbit

National Charity League

RopeWorks

Rowing Dock

St Edwards University

Texas Parks and Wildlife Department

Texas Wildlife Association

The Little Longhorn

TPWD

UT Women's Basketball

Variety, The Children's Charity &

Peaceable Kingdom

Westcave Preserve

Wonders & Worries

YMBL Foundation Board

YMSL - Hills of Westlake

YMSL - Westlake

Young Women's Alliance

Zilker Boats

Zilker Botanical Gardens



