



A Letter from Our CEO

WE. ARE. BACK! There are no words to describe how wonderfully healing it was to bring back in-person camp this year. While I remain grateful for the way our entire community pivoted in 2020, there is no replacement for those smiling faces, loud cabins, and camp fires in Zilker Park. Life was meant to be shared with others.

Despite the extenuating circumstances of 2021, the team and stakeholders of Austin Sunshine Camps accomplished some seriously audacious goals together. I am so excited for you to spend some time with this report. I hope it leaves you feeling proud of the role you played. I hope the photos bring a smile to your face. I hope the outcomes give you a glimpse of what the future holds.

- » To everyone who showed up with masks on in the heat of the summer, **THANK YOU**.
- » To everyone who got one of those unforgettable COVID nasal tests taken before volunteering, **THANK YOU**.
- » To everyone who was determined to hold a COVID-safe event at the Zilker Lodge, THANK YOU.
- » To everyone who dedicated their entire summer to the campers we serve in the middle of a global pandemic, THANK YOU.
- » To everyone who made a donation because you believe in the magic of overnight camp, **THANK YOU**.
- » And to the members of the Young Men's Business League, who never seem to run out of time, energy, or support, THANK YOU SO MUCH.

From our 11-person (woo-hoo!), American Camp Association accredited (woo-hoo!) team, we are lucky to have you in our corner.

THANK YOU!

Alue

Erica Blue



Our Mission ASC provides the magic of overnight camp without the barrier of cost.

Our Vision We envision a world where all children have a place to grow, connect, and explore.





ACA Accreditation

After years of hard work by all of our stakeholder groups, the American Camp Association (ACA) named Austin Sunshine Camps an accredited camp this November, for the first time in its 93 year history.

As the highest level of accreditation possible, 176 standards and substandards must be met, encompassing every aspect of program delivery, safety, and administration. To meet all of the requirements, additional staff had to be hired, which resulted in key improvements, like: a redesigned volunteer program requiring 500 volunteers be trained and certified, a full-time nurse on-site during camp, a facilities manager was hired to maintain both properties, and the creation of on-site living quarters at both locations for Camp Directors, including the Garrison Lodge, which will house our Lake Travis Director.





"Everyone involved with the camp has played a positive role in my child's life which I am thankful for. We look forward to many more years to come!" - ASC Parent



2021 Programming

COVID-Safe In-Person Summer Camp

After providing a successful virtual camp experience in 2020, we were thrilled to welcome our campers back in 2021, which required significant planning, new protocols, and seamless execution. Based on recommendations from Dell Children's Infectious Disease Center, we only utilized our Zilker location and operated at **75% capacity** over eight sessions (of five days and four nights) serving 618 campers. We administered 1,001 COVID tests, which were required of all campers and staff upon arrival.

- » 100% of counselors reported building impactful relationships with campers
- » 50% of the summer staff were returning from 2020

"I love that the staff knew my kids by name. It made my kids feel Valued" - ASC Parent



Counselor-in-Training Program

Consists of 30 participants, ages 15-18. These future camp counselors have aged out of overnight summer camp or have been referred from partner programs for demonstrating leadership potential.

- » 82% of CITs built positive relationships with their peers and with campers
- » 23% of the summer staff were former CITs

Family Programming

Year-round activities such as family weekend camps, day camps, and various themed events. Building intentional, long-term relationships with families helps us better serve their kids during the summer.

- » Number of Camper Families served: 109
- » Total number of participants: 451
- » 86% of families reported an increased feeling of trust with ASC and the programmatic staff



Camp by the Numbers

9,000 meals served

45 high rope climbers

34 weeks worked by CITs

counselor to camper ratio 6,192 water balloons thrown

618 homemade quilts given

30 different all camp games played

21 free choice activities offered per week













2022 Program Updates

In order to make a more significant and lasting impact on the lives of our campers, ASC is enhancing our program model for 2022.

Expand our traditional Overnight
Summer Camp schedule of five days & four
nights to 10 days & nine nights.

2. Expand our Family-based Programs. Designed to cultivate authentic relationships with our campers' families throughout the year, this program serves as an extension of our Overnight Summer Camp.











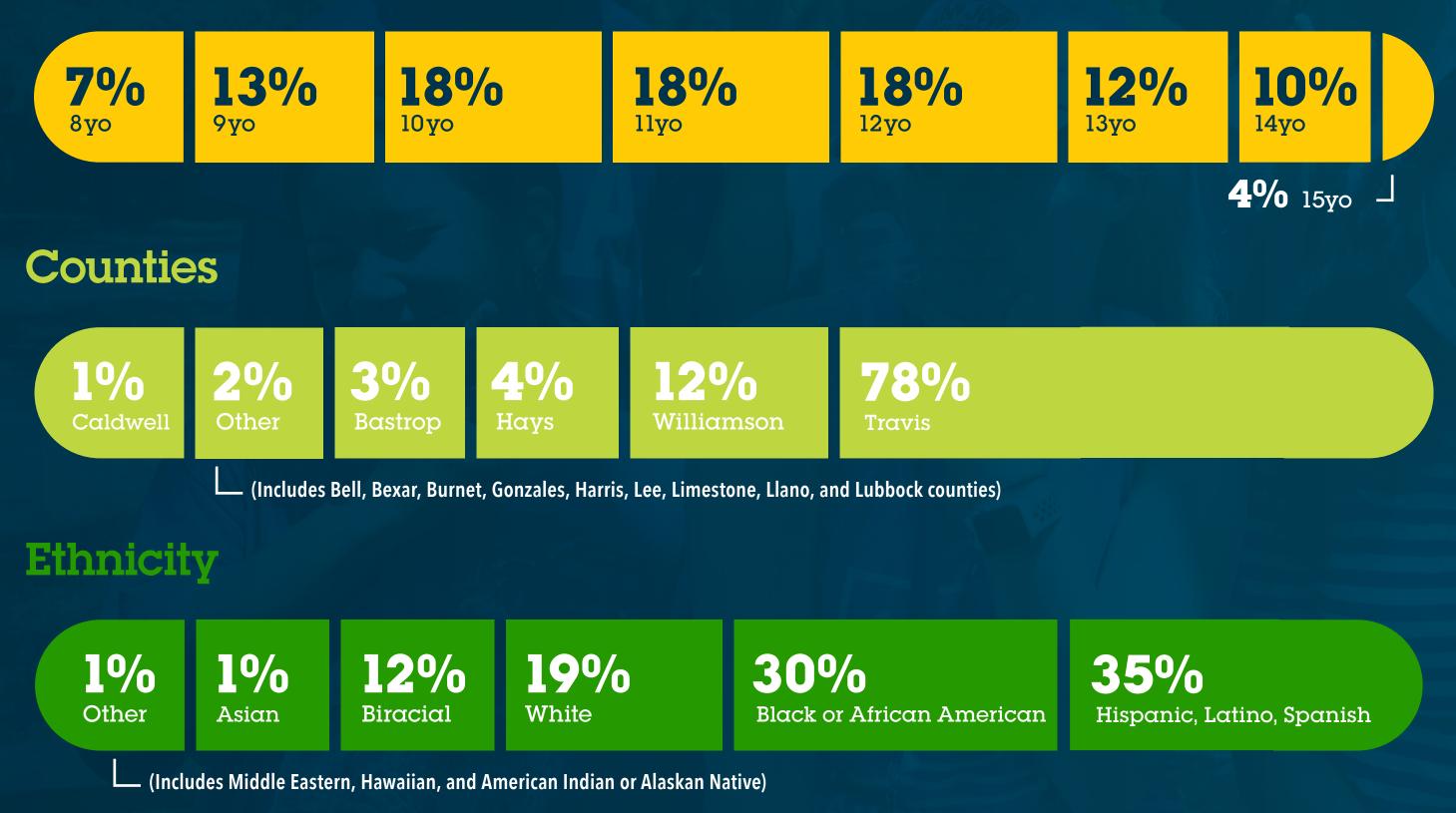


"This was my best camp experience ever. My heart melted when the kids were sad I was leaving and asked me "Will you be back tomorrow?" - Asc volunteer



Who We Serve

Ages



618 Total Campers

Survey Responses

of campers reported feeling 92% of campers reported tee heard and empowered while at camp

of campers reported making friends 89% with someone who was different than them at camp

of campers reported an increased 86% ability to peacefully resolve conflict at camp

of campers reported an increased ability to regulate emotions at camp

of campers reported learning how to solve problems better at camp

are in foster care qualify for free or reduced lunch



Our Volunteers 203 completed new volunteer training 451 in-person volunteer opportunities



Thanks to all of our volunteers who brought the magic!

volunteer opportunities 2,000+ hours served



Zilker Lodge Story

In 2021 Zilker Lodge's beautiful outdoor space and pavilion provided our rental guests with the opportunity to have covid-safe events with friends, family, colleagues, customers and more.

We hosted everything from weddings, and birthday parties, to corporate retreats and team building! We are so grateful that we were able to share our lodge with over **3,600** people who attended events in 2021. Thank you to everyone who rented out our space and helped to support Austin Sunshine Camps' mission in the process.







"I absolutely love that my daughter gets to attend camp. I have seen her grow as a friend, leader, and become compassionate to others and their feelings." - ASC Parent



Financials

Statement of Financial Position

ASSETS

Current Assets

Checking/Savings Accounts Receivable Other Current Assets TOTAL CURRENT ASSETS

Fixed Assets

Building & Improvements - Zilker \$4,026,688.40 Building & Improvements - Lake Travis \$625,123.94 Equipment \$601,869.27 Automobiles \$187,936.53 Future Leasehold Rights \$552,908.00 Accumulated Depreciation (\$1,322,268.05) TOTAL FIXED ASSETS \$4,672,258.09 **TOTAL ASSETS** \$5,679,760.50

LIABILITIES & EQUITY

Liabilities

\$784,741.50

\$161,417.69

\$61,343.22

\$1,007,502.41

Accounts Pc Credit Cards Other Curren TOTAL CUR Equity

TOTAL EQU

TOTAL LIABILITIES

INCOME & EXPENSE

Income

Payable	\$15,553.18	Earned Revenue - Zilker Lodge Rental	
ds	\$19,553.32	Program	\$152,376.19
ent Liabilities	\$94,086.86	YMBL Peer-to-Peer Fundraising	\$409,456.69
RRENT LIABILIT	TIES \$129,193.36	Individual Giving	\$207,102.73
		Special Events	\$82,132.22
JITY	\$5,550,567.14	Grants	\$346,202.08
		Corporate	\$60,992.88
5 & EQUITY	\$5,679,760.50	Capital Improvements	\$790.60
		PPP Loan	\$139,605.47
		Other Income	\$24,051.76
		TOTAL INCOME	\$1,422,710.62
		Expense	
		TOTAL EXPENSE	\$1,214,476.01
		NET INCOME	\$208,078.16

Board of Directors

Brennan Angel James Baker^{*} secretary Austin Bishop* Erica Blue CEO Nick Bowman Taylor Brown Jase Burner* Andrew Cortes^{*} Scott Del Rossi Pete Dinardo^{*} Sam Dowd Blake Feste Jordan Figueroa Jessica Foulke Alex Garcia Kevin Gilmartin Luke Gosda^{*} Chris Gunn^{*} Jay Horn* Ricky Joshi Kent Larson* Michael Linehan* Chris McMillan^{*} **PRESIDENT** A.J. Meditz

Chris Miller^{*} PAST PRESIDENT Michael Mischloney Patrick Olson^{*} Tyler Ray^{*} TREASURER David Roberts Eli Roth Dan Rutledge^{*} Carter Seuthe Derek Steffen Jeff Tamaru Ross Taylor^{*} Curt Tekell Jasen Wallace^{*} Hal Williams PRESIDENT-ELECT Daniel Zarazua

2021 YMBL Members

Ross Abbott Lee Ackerley Jarrod Acres Chris Agee Steven Aguiar Javier Alarcia Elijah Allen Jordan Allen Daniel Alvarez Brennan Angel Maxwell Atherton Evan Atkinson* Eric Baham Brad Baker James Baker* Michael Banta Alex Bartram George Beck Daniel Becka Dennis Bielik Austin Bishop* Christian Boddy DiMitri Bowie Nicholas Bowman* Tyler Boykin Joshua Brandt Kelly Bredlow Jed Bricker Nathan Broad Justin Brodnax Taylor Brown Stephen Bucken* Ryan Buicko Jase Burner* Andrew Burns

Ross Bussard

Michael Caccamo Michael Cantu Allen Carey* Nick Carlson Blake Carter Chuck Cassidy Javier Castaneda Joseph Castille Paul Cefaratti Reed Clemons Makonnen Collier Nicholas Constable Danny Contreras Andrew Cortes* Jonathan Covey Andy Creel* Alan Custer Carter Dean Scott Del Rossi Joshua Dent* James DeSanti Pete DiNardo* Patrick Donadio Phil Doughtie Sam Dowd Timothy Doyle Samuel Dreibelbis* Sean Ehrlich Cris Erickson Will Farnsworth Dillon Fedora Preston Flynn Nicholas Forcier Jason Frick Alex Garcia

Eduardo Cabrera

Michael Geary Kevin Gilmartin James Glancy Steven Godich Juan Gomez Luke Gosda^{*} Daniel Goss Stephen Grant Chris Gunn* Salim Hajjar* Hudson Hall Kevin Halls Jake Harnack Fred Harvey Charlie Herrmann Will Herrmann Garrett Hicks Taylor Hodges Adam Holcombe Jay Horn* Jeremy Howell Corey Jackel Marc Janus Drew Johnson* Nate Johnson Zach Johnson Taylor Jolly Ricky Joshi Philip Keebler Weston Keenan* Ryan Kim John King John Paul Kosub Hill Krause Sam Laber Chris Lammert

Trent Lamonica Adam Landstrom Jonathan Lange Kent Larson* John Le Sam LeFebre Michael Linehan* James Loy Garret Lynch* William Lynch Jason Magdalena Austin Maynard Keith McAlonan* Marc McCann Sam McDonald Chris McMillan* Ian McQuestion A.J. Meditz Erasmo "Razz" Menchaca Stephen Mery Chris Miller* Montgomery Miller Jay Milstead Michael Mischloney Scott Mitchell Patrick Moloney Tyler Morgan Kristopher Murphy John Myers William Nilson Cameron Nofi* Christopher O'Brien Sean O'Donnell Victor Olowu* Patrick Olson* Nick Owens*

Eric Pampe Patrick Pate Bradley Phillips John Pousson Kyle Quick* Tyler Ray* Jason Reaux Trveor Reed Austin Reichert* Adrian Resendez Ryan Riolo* David Roberts Marcus Roper Eli Roth Dan Rutledge* Andrew Ryan Bryant Salcedo Marshall Sales Jonathan Sartore* Christopher Schandera* Anthony Schurz* Gabriel Sepulveda Carter Seuthe Patrick Sherrill Andrew Smith Miller Snyder Derek Steffen Matthew Stephens Braden Stotmeister Jace Stovall Jeff Tamaru Ryan Tanel Cameron Tant-Townsend Ross Taylor* Travis Taylor* Curt Tekell

Lee Temple Travis Thornton Christian Trevino Devin Turner Jay Vaughn III Mario Villa Jacob Villarreal William von Rosenberg Jasen Wallace* Clement Wan Matthew Weiss Brian White Hal Williams Matthew Williams Chris Willingham Alex Windjue Michael Worthington Jeremy Wright Austin York Daniel Zarazua

*YMBL members who raised \$2500+ through YMBL Peer-to-Peer Fundraising

Campfire Keepers

Amber Armstrong and John Oberg James and Michelle Baker AJ Bingham Clay Cowan Jeffrey Dochen Dennis Donley Connor and Jessica Finnigan Carl Floto Ernie Graham Casey Kelley Kurt Lemke Jim Lockart Adam and Phil Loewy Keith and Lisa Lyons Chris McMillan Tim Moonev Tom and Erin Mravle Chris Mugica Adam Nyer WIll and Jane Schnier Andy Scott Scott Thomas Ryan Williams

Sunshine Keepers

Nevzat Adil Mike Allred Daniel Alvarez Max and McKenna Appling Joanna Ariola Evan Atkinson Andy Barclay Charlie Barkmeier Heather Beach Chris Beck Daniel Becka Mike Beckett Erica Blue Tricia Booser Stephen Borrego Milo and Carol Burdette Jace Campbell Daniel and Coleen Carl Chris Carson Carly Chittim Erica Clark Sam Colletti Michelle Conner Alex Cornett Clark Covert Sarah Crocker Joanne Crowley Yann Curtis Kara Lee Denney Emily Einhaus Chris Escobar Patrick and Megan Fortson Jessica Foulke Sarah Fountain Tiffany Galligan Nick Garza

Brian Gaston Tim Glassco Megan and Matt Grayless Brad Greenblum Mike Hill Ricky Joshi Catherine & Alan Jovinelly Sarah Jovinelly Jim Kaighin, Jr. Weston Keenan Ryan Kelly David Kline Marc Knight David Landry Kelly Latz Sean Le Wade Lee Jeff Light Noah Marburger Denise Mayer David and Bethany McMillan Joan McMillan Lou Meyer Brian Miller Amir Mirabi John Neff Mike Nink Greg Olson Patrick Olson Jorge Padilla Lance Parisher Stephanie Patrick Barry Peterson Cole and Jessica Presnell Dan and Marie Price Daniel Price

Kyle Rhodes Patty and Joe Rotunda Jessica Sacheck Alex Sandoval Rich and Anne Smalling Cindy Smith Kerry Smith Ryan Starks David Starr Andrew Stauch Daniel Stone Ben Stratmann Matt Streif Kaleigh Tartaglia Catherine and Sean Tate Jay Vaughn Bruce and Sharon Walker Jasen and Brandi Jo Wallace John and Jan Walters Leo Welder Barry Wheeler Hal Williams Nolan Woyner Steve Younkman

Grants and Donations of \$2,500+

GIFT OF \$20K+

Gunn Real Estate Group Northwest Sertoma Club Seeds of Strength Tuktawa Foundation Summer Food Service Program IM H&E Montandon Charitable Trust Mr. and Mrs. Nelson Rusche Foundation The Moody Foundation Garrison Family Foundation Prosperity Bank - PPP Loan

AdAction Interactive LLC Adobe Michael Ahearn AM Technical Solutions Applied Materials Foundation Baylor Scott & White Bennack-Polan Foundation Austin Bishop Brigham Minerals, LLC J. Tim Brown Janet and Burnie Burner CAPTRUST Community Foundation Cloudera Employee Giving Program Claudia Crocker Joshua Dent ECG Foundation Fifth Generation, Inc Google, Inc Dirk and Laurie Gosda James R Dougherty, Jr Foundation Inc. Rohit Joshi Bill Korek Ken Krumhansl & Yvette Ruiz Lola Wright Foundation

Lonestar Legacy Mad Company Mechanical <u>Greg McDonald</u> NadaMoo Netspend Susan Nolley Pacey Family Foundation Pfizer Plains Capital Bank Rachael and Ben Vaughan Foundation Rand Commercial Corporation Ranger Excavating Lynda Rife Rozar Family Foundation Dan Rutledge RWH KCL Foundation Sanderfoot Wind & Excavating Christopher Schandera Seawell Elam Foundation Southside Bank Stahl Family Foundation Carter Thornton Toper Family Foundation David Voorhees Jess Watson William Gano Houstoun Foundation William Knox Holt Foundation YMBL Sunshine Foundation

Zeitgeist Commercial, LLC

AADOM Austin Chapter AISD App Growth Summit AT2 / Massage Heights Austin Parks Foundation C3 Presents Chris Miller, YMBL Past President Church of the Cross Austin COA -Watershed Department Covenant Presbyterian Church Cub Scout Pack 66 David Brown Family Dell Children's Medical Resiliency Center Emely Alvarado and Family Emergent Space Technologies Enable Dental EO Austin Explore Austin Family of Carolyn Hill FVF Law Gunn Real Estate Grant Mosher of Guy Talk Hoar Construction Houston Mevista Impact Austin Foundation Integra FEC James and Digna Weems Jim & Mary Crook Jubilee Monuments Corporation Keller Williams Realty McNeil H.S. Class of 2001 Nick Garza Notley NuRepublic Poker Unicorns Project Inspire

2021 Rental Clients

Gioia Rademaker & Robert Brizendine Rawson Saunders Sabrin Family Sarah Hacker and Brian Djaja Sarah Levinn and Elise Bjork ServeInspire Sheela and Sridhar Keta Skybeck Construction Soniva Dental Step Outside Student Mobilization Texas Spirits The Austin Stone The Well Community Church Therapy Austin Travis and Anna Krause Travis Association for the Blind Univ of Texas EMPL University Securities Investment Team Very Smart Gals Book Club WhiteWater Midstream Wonders and Worries YMCA Austin Young Life Young Women's Alliance Austin Zeta Tau Alpha - Kappa Chapter

Program Partners

American Red Cross Austin Parks and Recreation Department Casis Elementary Generation SERVE Jay at RopeWorks LASA Poetry Club Linus Connection Lower Colorado River Authority Nada Moo National Charity League Serve Inspire St. Edward's University Thistle Cafe Together We Rise UT at Austin Sunshine Camp Young Men's Business League Young Men's Service League Young Women's Alliance Zilker Boat Rentals

Thank you to everyone who helped make the magic of overnight camp possible in 2021!

"My daughter coming to camp was everything that I had hoped it would be for her. Thank you donors; you have NO idea how the contributions help to change lives." - Asc Parent



