



Austin
Sunshine
Camps

2020 Impact Report



A Letter from Our CEO

At Austin Sunshine Camps, kids build self confidence, try new things, gain an appreciation for others, explore nature, find mentors, and have a chance to be kids. Through your support, we are also able to eliminate the barrier of cost for historically underinvested families in our community.

2019 was one of the most successful years in our history, programmatically and financially, setting us up for great success in 2020. Then came March. As the world paused with the hit of COVID-19, we pivoted everything we had planned for 2020.

Our revised goals for the year would be to:

1. Keep Our Doors Open
2. Retain Our Full-Time Staff
3. Deliver Programming if at all Possible

By early April, the magnitude of the situation was undeniable. We knew we didn't have the runway or resources to execute a safe, in-person summer camp experience in 2020, and ultimately decided to cancel all in-person programming. The weight of the decision was heavy.

Simultaneously, hundreds of well wishers, volunteers, and donors showed up to support us in any way they could.

The boost from the community lifted our spirits and encouraged us to persevere. Within weeks, **Homemade Sunshine**, our newly-designed, virtual camp experience, was born. The goals of Homemade Sunshine were to build authentic relationships between campers and counselors, keep our costs low, and meet our three main goals. Furthermore, because it was virtual, we opened it up to any kid who wanted to participate.

As you know, COVID-19 wasn't the only thing that rocked our society to its core this year. On May 25th, 2020 the death of George Floyd at the hands of Minneapolis police officers sparked a national movement unlike anything many of us have ever seen. We released a statement supporting Black Lives Matter on June 3rd and have been committed to following through with the promises we set forth in that statement since then. Our journey to take action has not been met without its challenges. This work is hard and it takes time. But as an organization committed to celebrating all people and all their differences, we will continue to learn and therefore, do better.

I am so thankful for and encouraged by the ASC community. Because of your support, we were able to successfully keep our doors open and deliver programming to the community. Unfortunately, we did lose one of our full-time staff members, but were able to retain the other eight full-time staff members.

I invite you to read more about Homemade Sunshine as well as hear directly from parents and campers that participated throughout this Impact Report.

While Homemade Sunshine was full of sweet surprises, it also reminded us that nothing compares to a quintessential in-person summer camp experience.

I don't believe there has ever been a more important time in ASC's history to give our kids a safe place where they can build self confidence, try new things, gain an appreciation for others, explore nature, find mentors, and be a kid. Our work to bring back a safe, in-person summer camp experience in 2021 begins now!

Warm regards,



Erica Blue



Our mission is to **engage**
and **empower** youth
through **education** and
outdoor experiences.



Pre-COVID Efforts

Summer Camp

Established in 1928, a five day, four night residential camp for 8-15 year olds at our 21,000 sq ft Zilker Lodge in Zilker Park and on the waterfront of Lake Travis.

» *Pre-COVID Goal: Provide In-Person Summer Camp for 1,200 Campers in 2020*

Camper Ambassador Program

Started in 2018, this is an invitation-only, year-round program for campers who have participated in the Sunshine Club for at least one year and are nominated by ASC staff. Camper Ambassadors represent ASC in the greater Austin community by assisting with recruiting campers and staff, speaking with funders and sharing their experiences with all stakeholders.

» *Pre-COVID Goal: Provide In-Person Programming for 120 Campers and Their Families*

Counselor-in-Training Program

Started in 2019, this is an invitation-only, year-round program for former campers, aged 15-17, and consists of day camp, service projects and weekend family camp experiences as well as relevant work training. The goal of this program is to create a path for former campers to become summer staff when they turn 18, and to continue to cultivate the relationship built throughout their years at camp.

» *Pre-COVID Goal: 20 Former Campers Serve as CITs during Summer 2020*

Zilker Lodge Rental Program

Created in 2016, this is our earned revenue source and invites community members of all kinds to rent our beautiful and unique Zilker Lodge for their next offsite meeting, retreat, life event, or celebration.

» *Pre-COVID Goal: Rental Revenue Goal of \$230K*

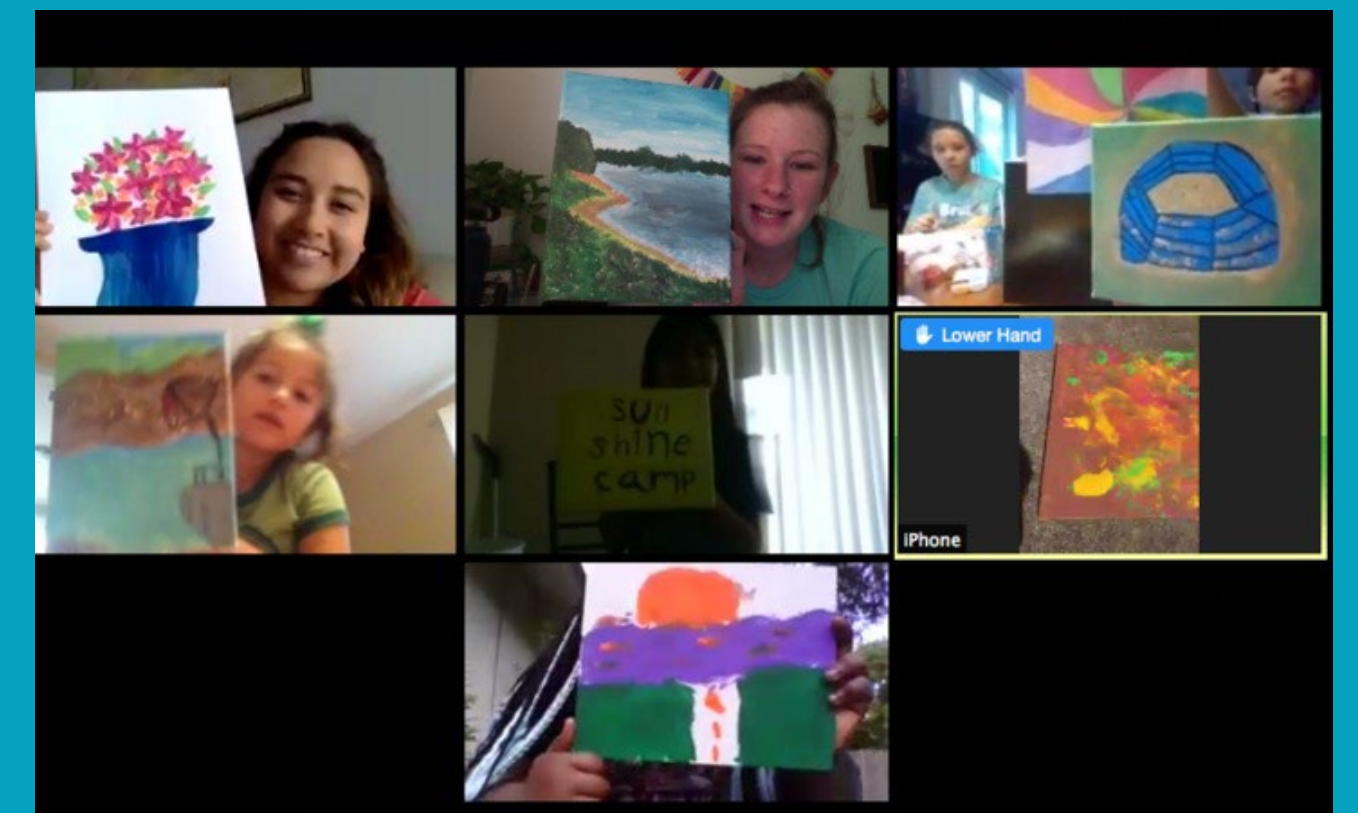
Post-COVID Pivot



"I hear so much laughter, a sense of pride when they finish a project, and just love how much the counselors interact with the kids." – **ASC Parent**

Post-COVID: Homemade Sunshine

Developed as a replacement for in-person summer camp, Homemade Sunshine offered free access to social interaction, and play for all children regardless of income, gender, health, or ethnicity. **611** youth joined **18** summer staff and **15** CITs virtually, playing games, having conversations, and forging relationships, all within the safety of their own homes. This program fostered a welcoming environment for children with chronic illnesses, social anxiety, children on the Autism spectrum, and gender non-binary campers. The online format made bullying virtually impossible and allowed for the development of relationships beyond what we thought possible.



Homemade **Sunshine** Impact

611 campers between ages 8 & 15 attended,
including five hours of daily programming

92% felt their counselor believed in them

95% of Camper Ambassadors said they made
friends with someone who is different from them

73% of families said their camper became better at
appreciating differences in others

"I want to thank you for these past two weeks. Jose doesn't really have a lot of friends and I have seen him connecting to you guys and it makes my heart so happy. You are making a huge difference." – **ASC Parent**

Our Campers



"A special thank you to those who made this possible. My oldest daughter enjoyed herself tremendously. I'm amazed at the growth in her. THANK YOU!" – ASC Parent

Who We Serve

Gender Across All Programs



53% Identify Female

47% Identify Male

Average Income Across All Programs

80% of our campers qualify as low-income households



Who We Serve

Camper Ambassador Program

Biracial	6%
Biracial: Black/African American and Hispanic/Latino/Spanish	6%
Biracial: Black/African American and White	1%
Black or African American	21%
Hispanic, Latino, or Spanish	31%
Multiracial	4%
White	7%
Prefer not to answer	25%



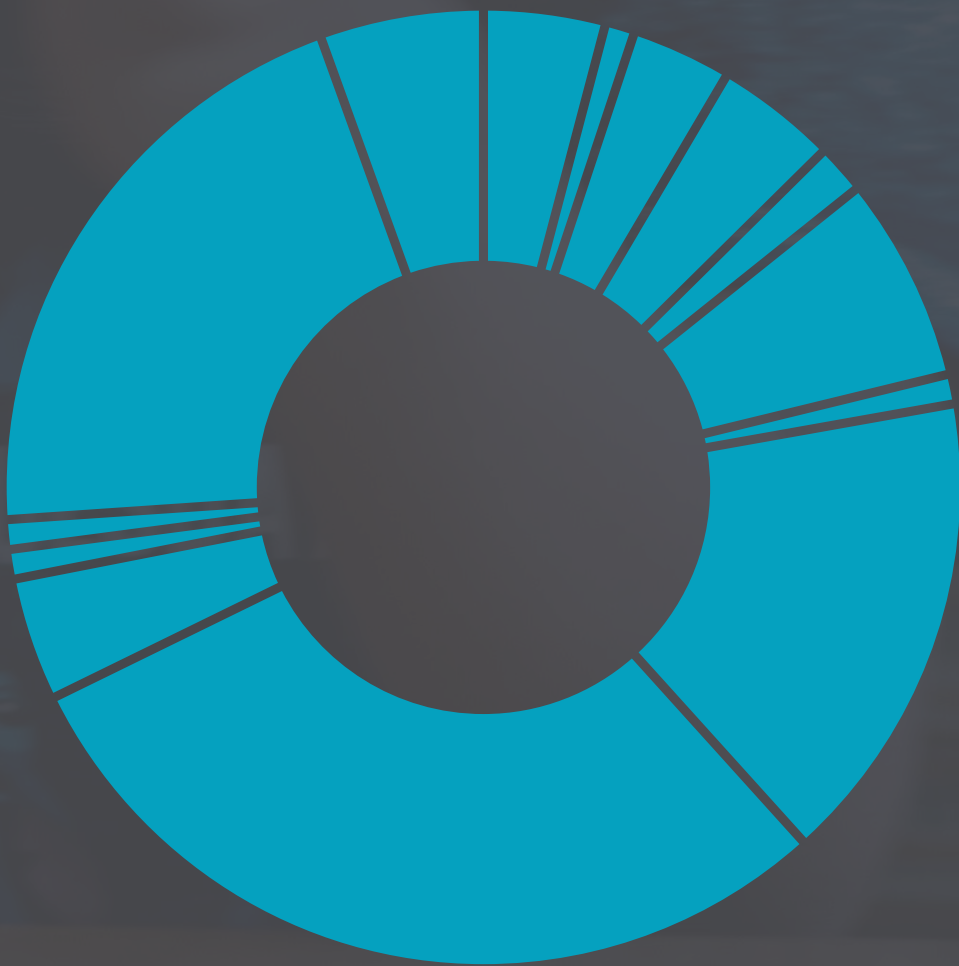
Counselors in Training

Asian or Asian Indian	4%
Biracial: Black/African American and White	7%
Biracial: Hispanic/Latino/Spanish and White	7%
Black or African American	25%
Hispanic, Latino, or Spanish	39%
Middle Eastern/North African	4%
White	14%



Homemade Sunshine

Asian or Asian Indian	4.1%
Asian/Pacific Islander	0.2%
Biracial	3.4%
Biracial: Black/African American and Hispanic/Latino/Spanish	4.1%
Biracial: Black/African American and White	1.7%
Biracial: Hispanic/Latino/Spanish and White	7.2%
Biracial: Middle Eastern/North African and White	0.2%
Black or African American	16.3%
Hispanic, Latino, or Spanish	29.7%
Multiracial	4.3%
Multiracial: Black/African American, White, American Indian/Alaska Native	0.2%
Multiracial: Hawaiian/Pacific Islander, White, Hispanic/Latino/Spanish	0.2%
White	20.6%
Prefer not to answer	7.7%



Families were allowed to select as many options for ethnicity/race as they desired. Some families chose to simply select "biracial" or "multiracial," while others opted to select all of their ethnicities/races. Where possible, the data was disaggregated to indicate ALL ethnicities/races selected, and only families that ONLY selected "biracial" or "multiracial" are represented in those numbers above.

Strength from **Support**

Thank you to the
574 volunteers
that made 2020
a success!



Financials



"It gives you a safe place to do all the things you like to do." – **ASC Camper**

Financials

Statement of Financial Position

ASSETS

Current Assets

Checking/Savings	\$512,678.78
Accounts Receivable	\$233,167.12
Other Current Assets	\$11,989.96
TOTAL CURRENT ASSETS	\$757,835.86

Fixed Assets

Building & Improvements - Zilker	\$4,026,688.40
Building & Improvements - Lake Travis	\$625,123.94
Equipment	\$601,869.27
Automobiles	\$201,936.53
Future Leasehold Rights	\$552,908.00
Accumulated Depreciation	(\$1,322,268.05)
TOTAL FIXED ASSETS	\$4,686,258.09

TOTAL ASSETS **\$5,444,093.95**

LIABILITIES & EQUITY

Liabilities

Accounts Payable	\$8,421.46
Credit Cards	\$26,886.81
Other Current Liabilities	\$86,721.36
TOTAL CURRENT LIABILITIES	\$122,029.63

Equity

Fund Balance	\$881,804.00
Retained Earnings	\$4,083,478.72
Opening Balance Equity	\$17.60
Net Income	\$356,764.00
TOTAL EQUITY	\$5,322,064.32

TOTAL
LIABILITIES & EQUITY **\$5,444,093.95**

REVENUES

Earned Revenue - Zilker Lodge Rental	
Program	\$126,447.51
YMBL Peer-to-Peer Fundraising	\$364,018.77
Individual Giving	\$189,808.07
Special Events	\$68,422.01
Grants	\$325,214.62
Corporate	\$58,428.17
Capital Improvements	\$12,908.24
PPP Loan	\$135,700.00
Other Income	\$34,334.48

TOTAL **\$1,450,981.87**

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Austin Bishop	Scott Del Rossi	Garrett Hicks	Keith McAlonan	John Ricca	Jasen Wallace
John Bodkin	Joshua Dent	Clinton Hill	Chris McMillan	Ryan Riolo	Clement Wan
Clayton Boone	Logan DeSanti	Spencer Holbert	Ian McQuestion	David Roberts	Clay Westover
Stephen Borrego	Pete DiNardo	Adam Holcombe	Brian Meck	Sheperd Robinson	Hal Williams
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Ryan Buicko	Jordan Figueroa	Kevin Johnson	Jay Milstead	Carter Seuthe	
Jase Burner	Preston Flynn	Pierce Jones	Michael Mischloney	Cameron Shmiidl	

Campfire Keepers

GIFT OF \$10K+/YEAR

Adam & Phil Loewy

GIFT OF \$5K+/YEAR

Jeffrey Dochen

Dennis Donley

Kurt Lemke

James & Michelle Baker

Clay Cowan

Connor & Jessica Finnigan

Carl Floto

Cuatro Groos

Amber Armstrong & John Oberg

Casey Kelley

Marc Knight

Jim Lockart

Keith & Lisa Lyons

Chris McMillan

Tim Mooney

Tom & Erin Mravle

Chris Mugica

Adam Nyer

Will & Jane Schnier

Andy Scott

Scott Thomas

Ryan Williams

Thanks to Adam and Phil Loewy, one of our Campfire Keepers, we are able to acknowledge all of our Keepers on the Loewy Family Keeper Wall at the Zilker Lodge.

Sunshine Keepers

GIFT OF \$1K

Erica Clark

Clark Covert

Ricky Joshi

Ryan Kelly

David Kline

Jeff Light

Lou Meyer

John Neff

Mike Nink

Jorge Padilla

Bruce & Sharon Walker

Leo Welder

Steve Younkman

Nevzat Adil

Max & McKenna Appling

Joanna Ariola

Andy Barclay

Charlie Barkmeier

Chris Beck

Daniel Becka

Erica Blue

Milo & Carol Burdette

Jace Campbell

Daniel & Coleen Carl

Chris Carson

Carly Chittim

Sam Colletti

Michelle Conner

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Yann Curtis

Stephanie Doherty

Emily Einhaus

Chris Escobar

Adam Flagg

Patrick and Megan Fortson

Jessica Foulke

Sarah Fountain

Tiffany Galligan

Brian Gaston

Tim Glassco

Megan & Matt Grayless

Mike Hill

Catherine & Alan Jovinelly

Sarah Jovinelly

Jim Kaighin

Weston Keenan

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Wade Lee

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Kyle Rhodes

Patty & Joe Rotunda

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Ryan Starks

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Andrew Stauch

Daniel Stone

Ben Stratmann

Matt Streif

Kaleigh Tartaglia

Barry Wheeler

Hal Williams

Grants and Donations of \$1,000+

GIFT OF \$20K+

Better Business Bureau

Garrison Family Foundation

Gunn Real Estate

H-E-B

Travis County TCTX Serve

YMBL Sunshine Foundation

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Adam Dukelow

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Keith Fischer

Amanda Beck Foster

Yvonne Freeman

DeWitt & Maria Gayle

Tom Glass

Heidi Gollub

Luke Gosda

Michael Harman

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Tyler Hughes

Steven Ihnene

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Sandra Johnson

Samia & John Joseph

Ricky Joshi

Casey Kent

Robbie Ketch

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Bill Korek

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Mark McKenzie

David McMillan

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Rich Smalling

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Cindy Smith

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Peter Wagner

Ryan Wagner

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Vernoy Walker

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Hal Williams

Mike Yantis, Jr.

2021 Philanthropitch Judges

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Austin Youth Fitness

Bass Pro Shops and Cabela's Outdoor Fund

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William Gano Houstoun Foundation

Young Men's Business League

YMBL Peer-to-Peer Fundraising \$500+

TOP 11 FUNDRAISERS

- A.J. Bingham
- Austin Bishop
- Taylor Brown
- Chris Carson
- Andrew Cortes
- Sam Dowd
- Luke Gosda
- Chandler Ludwick
- Chris Miller
- Patrick Olson
- Jay Vaughn

- Ross Abbott
- Lee Ackerley
- Chris Agee
- Javier Alarcia
- Mike Allred
- Abe Alvarenga
- Brennan Angel
- Max Appling
- Gracian Arretche
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- Maxwell Atherton
- Evan Atkinson
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- James Baker
- Michael Banta
- Alex Bartram
- George Beck
- Daniel Becka
- Dennis Bielik
- John Bodkin
- Clayton Boone
- Stephen Borrego
- Nick Bowman

- Clayton Bradley
- Kelly Bredlow
- Jed Bricker
- Justin Brodnax
- Ryan Buicko
- Jase Burner
- Michael Caccamo
- Logan Canter
- Allen Carey
- Tucker Carr
- Chuck Cassidy
- Robbie Castille
- Uriel Castro
- Paul Cefaratti
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- Reed Clemons
- Ryan Coaxum
- Nicholas Constable
- Kelly Cooper
- Alex Cornett
- Raymond Cozby
- Zach Crawford
- Andy Creel
- Joshua Cruz
- Carter Dean
- Scott Del Rossi
- Joshua Dent
- Logan DeSanti
- Pete DiNardo
- Sam Dreibelbis
- Will Farnsworth
- Blake Feste
- Jordan Figueroa
- Preston Flynn
- Josh Fogelman
- Michael Forwood

- Alex Garcia
- Dan Gardner
- Kevin Gilmartin
- JC Glancy
- Dan Goss
- Stephen Grant
- Christopher Gunn
- Salim Hajjar
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- Douglas Head
- Blaine Henry
- John Hernandez
- Clinton Hill
- Spencer Holbert
- Adam Holcombe
- Sam Hollin
- Jay Horn
- Reed Hunter
- Corey Jackel
- Navin Jagannath
- Kevin Johnson
- Drew Johnson
- Pierce Jones
- Ricky Joshi
- Weston Keenan
- Casey Kent
- Ryan Kim
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- Chris Lammert
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- Maclean Martin
- Blaine Martin
- Quinn Martindale
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- Jasen Wallace
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- Clay Westover

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- Nolan Woyner
- Nick Yarnall
- Daniel Zarazua

SPECIAL THANKS TO
CORPORATE TEAM SPONSORS:

- Bingham Group
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- D&M Allied
- Liberty Construction
- Saatva

TOTAL RAISED:

\$365,694

2020 Rental Clients Program Partners

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Regions Bank
Siete Foods
The Linus Connection
Tiny Tails
Tito's
Travis Association for the Blind
Young Men's Service League
Yuko Kato, ASC Parent
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Austin Sunshine Camps gratefully acknowledges the hundreds of generous donors who have supported our mission.

We are honored to have you in the ASC family.